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Confidential Proposal Form

The purpose of this proposal form is to enable us to indicate as accurately as possible the cost to you, or your client, of insuring vessels with The Charterers P&I Club. Completing the form will require some time, however, the more accurate and detailed the information you provide, the more competitive we can be.

1) Details of Prospect

Company Name : _____

Address : _____

Telephone : _____

Fax : _____

E-mail : _____

Web : _____

2) Details of Broker

Company Name : _____

Contact : _____

Telephone : _____

Fax : _____

E-mail : _____

Web : _____

If you are signing this form on behalf of the proposed company and you are not a duly authorised employee or Director of the proposed Company; then please state the name of the Company that you are employed by (if this is a partnership or if you are self employed please identify that fact) and in what capacity the entity that you are employed by is signing the form e.g. as insurance broker, consultant, manager etc.

Company: _____

Capacity in which the above entity is signing: _____

Important note:

Signing this form does not bind the proposed company to entering into a policy of insurance but it is agreed that if a contract of insurance is entered into on the basis of the information contained herein, then this form, duly completed and signed, will form part of that contract.

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3) Details of Trading:

How many years has your company been chartering ships: _____

How many staff work for your company in shipping: _____

Do you carry ?

Mostly third party cargoes: Yes / No

Mostly your own cargoes: Yes / No

A mixture of owned and third party cargoes: Yes / No

At which ports or geographical locations do you most frequently load or discharge cargo:

North America Yes / No

South America inc Caribbean Yes / No

West or North Africa Yes / No

Other Africa Yes / No

Europe / Scandinavia Yes / No

Asia / Australasia Yes / No

Please provide a summary of the types of cargoes you carry most frequently:

4) Vessels

How many vessels do you expect to charter per annum ? _____

What is the average GT of the vessels you charter ? _____

How long do you normally charter the vessels for ? _____

Do you use a ship vetting facility (eg Rightship) or do you have a written ship vetting policy ? Yes / No

5) Contractual

Which charterparty form(s) do you use most frequently to charter vessels from head owners ?

Which charterparty forms do you use most frequently to subcharter vessels to shippers / sub-charterers ?

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5) Contractual (Cont)

Do you use contracts of affreightment or similar ? Yes / No

Do you issue the bill of lading in a form that will identify you as the carrier ? Yes / No

If you have answered yes to the above, then please advise whether you issue;

Through transport bills of lading Yes / No

Combined transport bills of lading Yes / No

6) Insurance and claims history:

Are you currently insured for Charterers Liability Risks ? : Yes / No

Are you currently insured for Charterers FD&D Cover ? : Yes / No

If you have answered yes to the above, then please answer:

The name of your current insurer: _____

The expiry date of your current policy: _____

Please also provide the following additional information:

- Information on the principle terms of your current arrangements:
- The Claims breakdown from your current insurer for at least the last three years:

If you answered no to the above have you ever been involved in incidents which would have resulted in claims had you been insured?

In respect of Charterers Liability Risks: Yes / No

In respect of Charterers FD&D Cover: Yes / No

If you have answered yes to the above then please provide more comprehensive details:

Once completed this proposal form should be returned to your Insurance broker or sent directly to Gavin Ritchie at The Charterers Club (gritchie@else.co.uk) or + 44 20 7702 3928